

FACT SHEET

Sl No	Question	Answer
1	Name of the Fair	FIHAV-35 th Havana International Fair, Havana (Cuba).
2	Date	Oct 30to Nov 03, 2017
3	Venue	Expocuba Fairground Carretera del Rocio, Arroyo Naranjo Municipality Havana Cuba
4	Halls	Hall No.25 (Mezzanine)
5	Fair Timings	10.00 am - 5.00 pm
6	Name of the Organiser	Agencia Transitaria PALCO Apartado Postal 16046 La Habana, Cuba Tel: (53)-7271 3669 lianetfernandez@palco.cu
7	Organising Committee	1.Ministry of Foreign Trade and Investment 2.Chamber of Commerce of Republic of Cuba 3.Palco Business Group
8	Nature of the Show	<ul style="list-style-type: none"> • B2B –General & Multi Sector Trade Fair – • (Sale is strictly not allowed). General public is allowed only on last day.
9	Product Profile	<p>Main Themes: Raw material, Food, Textiles, Consumer Goods, Equipment and Machinery, Technology and Service</p> <p>This includes Consumer goods, capital goods, raw materials, energy supply, environmental technology, petrochemical industry, building materials and machinery, agricultural machinery, medical equipment, pharmaceuticals, hardware, software, telecommunications, food machinery, fishery, transportation, printing equipment, consumer goods, furniture, electrical household appliances, tourism, cosmetics, food, textiles, shoes, leather goods, toys</p>

10	Size of the Indian Pavilion	393 Sqmt (50 booths)
11	Rentals (Charged by ITPO)	<p>1)Rs.7,000/- Per Sqmt (For those eligible under MAI Scheme)</p> <p>2)Rs.16,000/- Per Sqmt (For Govt Departments.) (Without Shipment Facility)</p> <p>(Reimbursement of Air Ticket Cost admissible for 25 exhibitors on first cum first serve basis subject to MAI guidelines admissible for one person per booth of 9 Sqmt)</p>
12	Facilities under Shell Scheme	<p>Space, structure with panels, Carpet, fascia ,3 Chairs, 1 table, 3 spot lights, 1 socket, 1 waste paper basket, General Security, Catalogue Entry</p> <p>Note:</p> <p>(1)Extra power load will be charged separately.</p> <p>(2) 20% surcharge in case requirement of service is not informed well in advance.</p>
13	Official Construction Agency	<p>PAB EXPO, Ferias y Exposiciones Ave. 17e/180 y 182, Siboney La Habana Cuba Tel: (53) 7271- 6614/72715513/7273670 Pabexpo1@palco.cu, luisgutierrez@palco.cu</p>
14	Official Transport & Forwarding & On site Handling Services	<p>PALCO Agency Apartado Postal 16046 Havana , Cuba Telephone: (53) 7271 3669 Email: lianetfernandez@palco.cu</p>
15	VISA Procedure	<p>Exhibitors and participants can travel to Cuba with Tourist VISA which can be purchased at Cuban Consulates in their respective countries.</p> <p>ITPO will issue VISA recommendation letter for the Exhibitors who remit full participation fee.</p>
16	Services offered by EXPOCUBA	<ol style="list-style-type: none"> 1) Organisation of business 2) Bureau of Business Information 3) Conferences and Seminar Programme 4) Design, decoration and setting up stands 5) Graphic Design and signage's

		6) Customs Clearance, Local Transport and handling of samples 7) Security & surveillance 8) Mode 9) Currency (Bank Branch) 10) Medical Care 11) Cleaning of Stands 12) Parking 13) Taxi
17	Banking Procedures between	1) Payments by Bank Transfer and cheque. 2) Payment in cash or travelers cheques with <u>Cuban Convertible Pesos (CUC)</u> or Credit Card (VISA International, MASTERCARD, CABAL, OR BFI) 3) Payments in US dollars not acceptable in Cuba.
18	Currency	<u>For Outsiders</u> Cuban Convertible Pesos (CUC) – 1 CUC = 1 USD <u>For Locals</u> Cuban Peso (CUP) 1 CUP = USD 0.0377 1 CUC = Rs. 64.3657 1CUP = Rs. 2.4292 Note : Rates as on 13.04.2017
19	Hotel booking	<u>As per our information Hotel booking for the stay of participants must be taken up well in advance as hotels will be over booked during the period of this event.</u>

