

//Participate in the India pavilion in St. Petersburg Technical Fair 2020 – Event space rentals subsidized under MAI//

ITPO/ROC/ISF, St. Petersburg (Russia), March 2020

Dt. 19/11/2019

**To
The Chief Executive Officer / Export Manager**

Sub: India Show, St. Petersburg (Russia) 18th to 20th March 2020 concurrent with St. Petersburg Technical Fair, Russia 2020.

Sir / Madam,

We are glad to inform you that India Trade Promotion Organisation (ITPO), a Government of India Enterprise under the Ministry of Commerce is organising India Show, St. Petersburg (Russia) from 18th to 20th March 2020 concurrent with St. Petersburg Technical Fair and PARTNERIAT 2020.

St. Petersburg Technical Fair is being organized concurrently with the 14th Petersburg PARTNERIAT – forum for SME's in which 83 regions of Russia are participating and it would provide an opportunity where one can meet businessmen from all regions of Russia under one roof. PARTNERIAT is organized by the Government of St. Petersburg.

The event was spread over an area of 7,000 square meters with the participation of 170 industrial enterprises from 11 countries during the previous edition of the show. The event attracted more than 6500 visitors and 1500 delegates and more than 1200 B2B meetings were facilitated by the Matchmaking Centre of the Organisers of the show i.e. RESTEC Exhibition Company, Russia. The organizers of the event have informed that they would be arranging for B2B match making sessions for the Exhibitors in the India pavilion.

Saint Petersburg is a city where all International Automobile Companies are having their large manufacturing units. Saint Petersburg is the "Detroit" of Russia. Earlier "Automechanika" was the part of Petersburg Technical Fair.

St. Petersburg Technical Fair and PARTNERIAT are supported by:-

- The Ministry of Industry and Trade of the Russian Federation
- St. Petersburg Government, Government of the Leningrad region
- Office of the Plenipotentiary representative of the Russian President in the North West Federal District St. Petersburg Chamber of Commerce and Industry
- Leningrad Regional Chamber of Commerce and Industry
- St. Petersburg Union of Industrialists and Entrepreneurs
- Russian Engineering Union
- Russian Foundry Union

- Russian Venture Capital Association
- Russian Chamber of Commerce and Industry.

The display profile in India Show, St. Petersburg includes:-

i) Auto Components (including rubber components and parts)

ii) Metallurgy:- Extraction, concentration and processing of raw materials for ferrous and non-ferrous metal industries, Ferrous and non-ferrous metallurgy, Powder metallurgy, Equipment and technologies for metallurgical manufacturers, End products, Manufacture and trade - Fastening and connecting materials, Systems for assembly and installation, Protective coating, surface treatment, Forging equipment.

iii) Casting:- Technology and equipment for forms and cores production, Technology and equipment for pressure casting and precision casting, Molding materials, technologies and equipment for their preparation, molding sands regeneration equipment for cast alloys inoculation, molding boxes proportioning and pouring in, Heat treatment furnaces, Pattern making, measurement techniques, End products.

iv) Metal Working:- Primary mechanical treatment of metals, Sheet metal, pipes and metal profiles (black and non-ferrous metal), Technologies and equipment for metal surface treatment, Forge and press machinery, bending production equipment for metalworking under pressure, machinery and technologies for high performance metal treatment, component parts and production accessories, Laser equipment and technologies, Press-forging equipment, Electrical equipment for automation systems.

v) Mechanical Engineering: - Drives, Bearings, Engines, Pneumatics, Hydraulics, Tools, Oils and lubricants.

vi) Fasteners: - industrial, construction, automotive, etc., Systems and equipment for assembly and installation, Fasteners manufacturing technology, Materials and equipment for the manufacture of fasteners, Packaging and storage of fasteners, Services on fasteners market.

vii) TOOLS: - Power tools, Pneumatic Tools, Hydraulic tools. Tools for: metalwork, carpentry, assembly& construction Equipment, devices for warehousing, storage and tools transfer.

viii) PLASTIC, RUBBERS, RUBBER PRODUCTS: - Machines and equipment for the production and processing of plastics, rubber and rubber Extruders and extrusion plants, Injection molding machines, Machines for upgrading, finishing, printing and marking Press forms, Products from plastic, polymeric materials, rubbers, general purpose and special-purpose rubber for the automotive industry, engineering, electrical engineering, energy and other industries, Raw materials and auxiliary materials, Anti-corrosion, lining materials and coatings, seals, sealants, adhesives, lubricants

ix) AUTOMATION OF INDUSTRIAL ENTERPRISES: - Ready-made industry solutions, Automation of business processes and scheduling, Automation of design activity, Design of automation systems and technological processes, Automation of technological processes. APCS, Automated manufacturing and robotic systems, Operating systems and software, Off-line power sources, Information transfer solutions, Technical and software automation, Measuring, monitoring, testing, diagnostics, Electrical equipment for automation systems.

x) High Technologies, Innovations, Investments:-

a)High Technologies & Innovations:- Aerospace technologies, Biotechnologies, Healthcare, Telecommunication systems, Information technologies, Radio electronics, Environment, Education programs.

b)Investments: - Research funding, Venture funding.

xi)Personal Protective Equipment:- Production and sale of personal protective equipment, special and protective clothing and shoes, personal protective equipment, dermatological personal protective equipment, protective equipment for working under voltage and for working at height, production and sale of technical security equipment, posters and safety signs, technical means of physical protection equipment for monitoring of the working environment – control and measuring equipment, equipment and means of cleanliness maintaining.

xii) Handling equipment:- Lifting and Transport equipment, Mechanisms of lifting and transport equipment, spare parts for material handling equipment, services for modernization and repair of lifting and transport equipment, warehouse handling equipment.

The space rentals for the event has been heavily subsidized under the MAI scheme for Import/Export Code holders @ Rs. 12,500/- per sq.mtr. The cost of a subsidized 9 sq.mtr. standard constructed stall works out to Rs. 1,12,500/- (Rupees One Lakh twelve thousand five hundred only) and a subsidized 6 sq.mtr. standard constructed stall works out to Rs. 75,000/- (Rupees Seventy Five thousand only). The non-subsidised space rentals for Government Departments and companies without Import/Export number for the event works out to Rs. 32,000/- per sq.mtr. and the cost of a non-subsidised 9 sq.mtr. standard constructed stall works out Rs.2,88,000/-(Rupees Two Lakhs eighty eight thousand only). It may be noted that the participants will have to make their own arrangements for dispatch of goods, insurance and clearance of goods in India and St. Petersburg as well as bear other contingent expenses regarding accommodation, travel,food etc.

It is mandatory for all exhibitors participating in the event under the subsidized category to forward their Export/Import code number, GST number, PAN Number, TAN Number,H.S. Code of Products being exhibited, Passport Number (of the official representing the company in the event) as these details have to be submitted to the Ministry of Commerce.

In case your company is interested in participating in the event, it is requested that the attached application form duly filled in may kindly be submitted along with the full payment.

The details of ITPO's Bank Account for remittance of payment is as under (NEFT/RTGS details should be intimated to us):-

Name of the Beneficiary	INDIA TRADE PROMOTION ORGANISATION
Name of the Bank	Central Bank of India
Branch Address	Nungambakkam, Chennai – 600006.
Account No.	10041 65166
Type of Account	Savings
RTGS/NEFT IFSC Code	CBIN0281207
PAN	AAATI2955C

OR

Name of Beneficiary	India Trade Promotion Organisation
Name of the Bank	HDFC Bank Limited
Branch Address	G-3/4, Surya Kiran Building 19, Kasturba Gandhi Marg, New Delhi- 110001
Account Number	00031110005078
Type of Account	Saving
IFSC Code	HDFC 0000003
PAN No. of ITPO	AAATI2955C
GSTIN	07AAATI2955C1ZX

If any further information/clarification is required, the undersigned can be contacted on telephone no. **044-28587297**, Fax: **91-44-28554740**, Mob: **+91 9566046088** and E mail: narayanv@itpo.gov.in or N. P. Yadav, Manager, Mob: 9873599821 and E mail: np Yadav@itpo.gov.in

We invite your company to participate in the event by booking space.

Thanking you,

Yours faithfully,

V. Narayanan
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