



**India Trade Promotion Organisation**  
 Rules and Regulations for Participation in  
**MEDICA Fair, November 12-15, 2018, Dusseldorf (Germany)**

1. Application in prescribed proforma for participation in overseas activities of ITPO is to be submitted alongwith participation fee through NEFT / RTGS for booking of space. Space is offered with an area of 9 sq. mtrs.(minimum) and multiples of 3 sq. mtrs..

**2 Allotment of Space to the Participants :**

- a) Membership of ITPO has been made mandatory for participation in ITPO organised events. Non members are requested to apply for membership as per application form attached and deposit the same along with requisite fee to ITPO.
- b) :Allocation will be done inter-alia on the following basis:-
  1. 60% weightage for participants of Medica 2017 through ITPO **latest by 14<sup>th</sup> March 2018.**
  2. 20% weightage for receipt of payment on first come first served.
  3. 20% weightage for size of booth i.e. for area booked 25 sqm. or above.
- c) ITPO would make allocation of available space in the show premises at its discretion and its decision in this regard will be final and binding on all.
- d) Submission of application for booking of space does not automatically confer a right for allotment of space. Approval of application for space will rest with ITPO.
- e) The space allotted to the approved participants is to be exclusively used by them for display of their exhibits as approved by ITPO. Sub letting of space is not permissible. Violation of this clause may lead to cancellation of space allotted, forfeiting of space rent, security deposit etc., paid to ITPO and debarring the participation from the future participation in ITPO's events.

**a. Refund of Participation Fee:**

Part-Refund of participation fee will be considered in case where:

- a. The space rent paid by the participant is in excess of the actual amount due to ITPO.
- b. The participants after approval withdraw from the participation but space is subsequently let out to some other participant who pays for the space. In such cases the first party can be allowed the refund after deducting 20% of the total amount payable.
- c. There is a change in the venue and date of an event and due to this the participant is unable to participate.
- d. Non-availability of space, rejection of application or in the event of cancellation of participation due to unforeseen circumstances.
- e. In the event of withdrawal 3 months before the start of the event, only 50% (per cent) of the total participation fee will be considered for refund, if the space is re-allotted.
- f. No refund will be considered if the withdrawal request is received less than 3 months before the start of the event.

**4. Visa :**

- a. ITPO, as a Trade Promotion Organisation, will provide necessary assistance to the representatives of the participating Company by issuing recommendatory letter to the concerned Mission for obtaining visa.
- b. Visa recommendation letter will be issued only in favour of the Chief Executive/ Proprietor/Senior Level Officer dealing with exports of the Company who can take on the spot decision.
- c. ITPO shall not be liable, in case the concerned Mission of the host/transit country denies visa to a representative of the participating Company for any reason.

- d. Since ITPO, on behalf of the participating company, has already committed for certain financial bindings by booking of space, construction/decoration of stand, catalogue entry, general publicity support etc., it will not be possible to consider any refund on account of denial of visa/delay in receipt of visa.
- e. The representative would come back to India after the Event/ Fair is over and would submit the proof of his/her departure/arrival, wherever necessary.

**5. General :**

- a. Only goods of Indian origin will be allowed for display in Indian Pavilion. Participants will be allowed to display only those products which have been selected and approved by ITPO.
- b. Exhibits of participants whose representatives do not turn up at the Fair/Show will not be displayed.
- c. ITPO will not arrange shipment of exhibits for display. Participants will make their own arrangements for dispatching the exhibits at their own cost.
- d. Participants will make their own arrangements for removing exhibits from the packing cases and displaying them in the booth. Likewise, after the Fair, participants will make their own arrangements to repack and send the exhibits back to India.
- e. Participants will comply with instructions regarding packing and dispatch of exhibits and other matters concerning their participation. All payments with regard to import duty, any local taxes and forwarding the exhibits back to India will be made/ borne by the participants in foreign exchange.
- f. Participants will not be allowed to remove the exhibits during the show without specific written permission from ITPO or show Organisers.
- g. Participants will be required to furnish complete information on orders booked, enquiries generated, retail sales, etc. during and after the close of the Show. Compliance with this rule will be one of the criteria for selection of the participants for future ITPO programmes.
- h. All expenses for travel to & fro, and stay abroad including boarding, lodging, medical treatment, insurance, etc. will be borne by the participants themselves.
- i. Participants will adhere to such other regulations as may be prescribed by the country in which the show is held and/or the Fair Organisers.
- j. In the event of postponement/abandonment/cancellation of the Fair/ Exhibition/Show, or in case of exhibits not being displayed due to any reason, ITPO shall be under no liability to compensate expenditure or loss, if any, incurred by the participants.
- k. In case of default of any payment due from the participants, ITPO reserves the right to debar them from participation in ITPO's Fairs in India & abroad and bring to the notice of appropriate authority.
- l. Any dispute/differences arising out of these terms and conditions of participation shall be referred to the Chairman and Managing Director of India Trade Promotion Organisation whose decision or award shall be final and binding.
- m. The space allotted to the approved participants is to be exclusively used by them for display of their exhibits as approved by ITPO. Subletting of space is not permissible. Violation may lead to cancellation of space allotted, forfeiting of space rent, security deposit etc. paid to ITPO, and debarring the participant from future participation in ITPO events.
- n. The terms and conditions of participation shall be subject to the jurisdiction of courts in the State of Delhi.

**DECLARATION**

We have studied the rules and regulations for participation carefully and agree to abide by the same.

Place:  
Date:

Signature of the Authorized Representative

Name : .....  
Designation:.....

(Company Seal)